

June Sales Offers Update from Microsoft – SMB Edition

Hello Microsoft Partners-

Here is a summary of sales offers designed for small and midsize organizations for June 2009. Review offer end dates to ensure your customers do not miss out on the opportunity to participate. Please be sure to check www.MicrosoftIncentives.com for all the latest information on Microsoft sales offers.

Key Offers

Offer	Description	End Date
Microsoft Office Open L 20% Discount	<ul style="list-style-type: none"> 20% off Open L for Office Pro Plus in Commercial, Government and Academic 20% off Open L for Office Small Business for Commercial and Government <p>Resellers – contact your Microsoft specialist or Microsoft Authorized Distributor for pricing and availability.</p>	7/3/2009
The Big Easy Offer 3.0	<ul style="list-style-type: none"> When customers make a qualifying purchase, they can earn partner subsidy funds that can be used with a Microsoft Partner of their choice to help with the implementation of their Microsoft solution including software, hardware and services. See details for products and volume license options. <p>Visit www.microsoftincentives.com/BigEasy for more information.</p>	7/3/2009
The Simplify and Save Offer	<ul style="list-style-type: none"> 15% off the entire duration (all 3 years) of an Open Value agreement, for all products & Open Value benefits on the order (Software Assurance as well as any new License and Software Assurance) when a customer consolidates two or more expiring agreements into a new Open Value agreement New! Single agreement renewals from Open with SA or Open Value are now eligible for this promotion's 15% discount <p>Resellers – contact your Microsoft specialist or Microsoft Authorized Distributor for pricing and availability.</p>	7/3/2009
Open Value Level C 10% Discount	<ul style="list-style-type: none"> 10% off new Open Value Level C agreements, available exclusively through Microsoft Value-Added Resellers, for customers with 250 or more PC's <p>Resellers – contact your Microsoft specialist or Microsoft</p>	7/3/2009

	Authorized Distributor for pricing and availability.	
Exchange Server Standard Discount	<ul style="list-style-type: none"> 20% off License only (Exchange Standard Server and Exchange Standard CAL) or 35% off License with Software Assurance (Exchange Standard Server and Exchange Standard CAL) in Open and Open Value Promo part numbers until 6/30/2009 Standard part numbers 7/1/2009 – 7/3/2009 (SKU list to follow soon) <p>Resellers – contact your Microsoft specialist or Microsoft Authorized Distributor for pricing and availability.</p>	7/3/2009

Other Active Offers

Resellers – contact your Microsoft specialist or Microsoft Authorized Distributor for pricing and availability of the following promotions:

Offer	Description	End Date
Expression Professional Promotion	<ul style="list-style-type: none"> Up to 25 percent savings on Expression Professional Subscription license and Software Assurance packs. 	6/30/2009
Forefront Security Suite Promotion	<ul style="list-style-type: none"> Up to 30 percent savings on Forefront Security Suite per-device and per-user monthly subscription licenses. 	6/30/2009
Identity Lifecycle Manager 2007 CAL	<ul style="list-style-type: none"> Up to 50 percent savings on ILM 2007 user CALs when acquired with Software Assurance. 	6/30/2009
ISA Server 2006 Enterprise Edition	<ul style="list-style-type: none"> Up to 15 percent savings on ISA Server 2006 Enterprise Edition processor license and Software Assurance packs. 	6/30/2009
No Better Time: Save on Windows 7 Today	<ul style="list-style-type: none"> For a limited time, receive a 15% discount on Open Software Assurance or Open Value Software Assurance attached to new PCs equipped with Windows Vista Business. This offer will allow you to save on Software Assurance today, while giving you the rights to Windows 7 when it is released. Software Assurance purchases must be made within 180 days of a new PC purchase. 	7/3/2009
Visual Studio 2008 Professional Edition with MSDN	<ul style="list-style-type: none"> Up to 50 percent savings on Visual Studio 2008 Professional Edition with MSDN Professional Subscription license and Software Assurance packs. Up to 34 percent savings on Visual Studio 2008 Professional Edition with MSDN Premium Subscription license and Software Assurance packs. 	6/30/2009
Visual Studio Step-Up Promotion	<ul style="list-style-type: none"> Up to 30 percent savings on Software Assurance step-up licenses from Visual Studio 2008 Professional Edition with MSDN Premium to Visual Studio Team System 2008 Architecture Edition with MSDN Premium, Visual Studio Team 	6/30/2009

	<p>System 2008 Development Edition with MSDN Premium, or Visual Studio Team System 2008 Test Edition with MSDN Premium.</p> <ul style="list-style-type: none"> Up to 30 percent savings on Software Assurance step-up licenses from Visual Studio Team System 2008 Architecture Edition with MSDN Premium, Visual Studio Team System 2008 Database Edition with MSDN Premium, Visual Studio Team System 2008 Development Edition with MSDN Premium, or Visual Studio Team System 2008 Test Edition with MSDN Premium to Visual Studio Team System 2008 Team Suite with MSDN Premium. 	
<p>Windows Software Assurance Attach Program</p>	<ul style="list-style-type: none"> Microsoft has extended the time period—from 90 days to 180 days—for customers to attach Software Assurance at full price to Windows desktop operating system licenses that were acquired with new PCs through an OEM. Products Included: <ul style="list-style-type: none"> Windows XP Professional, Windows XP Professional N, Windows XP Professional Blade PC Edition, Windows Tablet PC Edition, Windows Vista Business, and Windows Vista Blade PC Edition operating systems 	<p>6/26/2009</p>

Questions?

- Visit www.MicrosoftIncentives.com
- Contact your Microsoft specialist or Microsoft Authorized Distributor
- Send e-mail to askMSI@microsoft.com
- Or Tweet us [@msincentives](https://twitter.com/msincentives)